FieldOffice

MOBILE REAL-TIME ACCESS TO INFOR SX.E

Leverage SX.e Remotely to Drive Growth and Improve Service Levels

If you could give your sales team access to Infor Distribution SX.e anywhere, at any time, would they be more successful? Would they sell more if they could draft quotes, check inventory, provide product literature, and submit orders while on-site with your customers?

Now you can drive more sales while improving your customer's experience with FieldOffice. This iPad™ based application equips your sales reps with the essential information to dramatically improve productivity on the go and real time access to key information.

When connected, all information is processed in real time. When offline, orders are validated against a local database on the iPad, stored and then processed and submitted when reconnected. FieldOffice also works great as a mobile POS system for truck sales, showrooms and tradeshows.

FieldOffice was developed to harness the power of the SX.e business system and Infor's API technology. Pricing, sales tax calculations, add-on charges, and credit checks are all done by SX.e when connected via Wi-Fi or 4G.
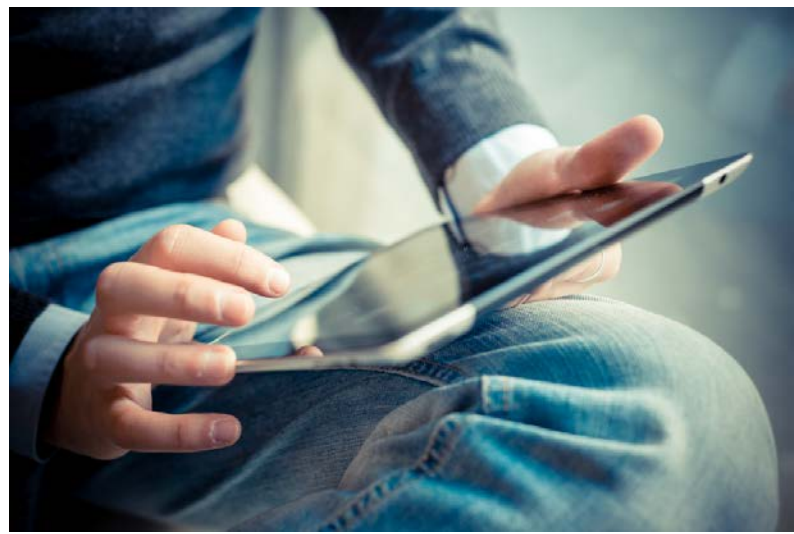
FieldOffice leverages the latest mobile integration technology allowing your sales team to take the power of SX.e wherever they go. The result is improved productivity and better customer service.

FieldOffice Goes When and Where Your People Go

FieldOffice streamlines the selling process from the salesperson to the business system, dramatically reducing processing time and overhead costs. It enables your sales team to function more efficiently and provide better, faster service to your customers. The app can operate in both a connected mode with a Wi-Fi or 4G connection or offline.

FieldOffice enables your sales reps to use an iPad to:

- Capture customer quotes and submit orders remotely
- Check inventory availability, pricing, credit status
- Edit and check customer notes and contacts
- Look up past order history
- Access and email product material on demand

Feature Summary

User profiles and security settings
Restrict customer access by sales rep and ship-to. Option to display costs and margins. Set order margin minimums.

Check item availability information
Inform your customers about product availability with a mere glance at your iPad. Check inventory availability at all of your warehouses and check for incoming stock. You can also search for substitutions and superseding product.

Review customer credit information
Save time and money by knowing your customer's buying power when you need it most. Drill into receivable transactions.

Review order history
Check on your customer's buying habits, proactively prompt them for reorders and keep them informed on the status of their orders.

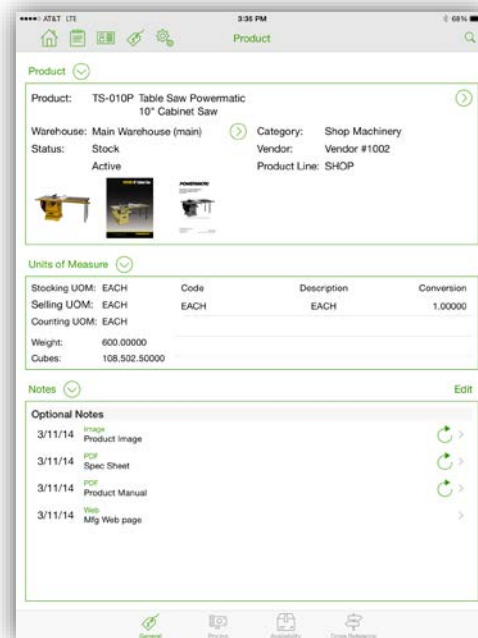**Robust distribution ordering functionality**
FieldOffice provides a full featured ordering system with a suggested shopping list, support for non-stocks, and the appropriate business rules on your order submissions.

Tender credit cards and scan product bar codes
Use the optional credit card reader and Bluetooth bar code scanner to tender credit cards and scan product labels. Close more sales onsite with customers.

Deliver product with your order
Use the 3-step ordering feature to "ship" the product after processing a customer order. Ideal for trade shows or for companies doing route sales.

This is a product inquiry screen. It easily displays text, image and document notes in addition to other product related data.

This screen is a suggested shopping list based on the customer's buying history. This information is very valuable for the sales rep to make informed re-order suggestions.

ExpertekMobile
Mobility for Enterprise Software™

Corporate Headquarters
100 Locke Drive
Marlborough, MA 01752

Call: 508-624-0006
Email: info@expertekmobile.com
www.expertekmobile.com

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Learn more about what we can do for you.